

SPIRIT SALES
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Our Territory is Illinois, Indiana, Iowa, Kansas, Missouri, Nebraska & Wisconsin.

Sales Representatives Since 1992

“The Right Products for The Right Stores”

-Our Maxim

Alphabetical List of All Companies Represented

February 2025

All of our catalogs in PDF form are available on our website.

We have an online ordering site with all of our lines of products

WWW.SPIRITSALES.COM

Special Information

(‡ = Made in USA) (© = Custom / Name drops)

Please Note: Some Lines Are Not Available In All States

Companies and Territories Subject To Change Without Advance Notice

ABOUT US

Spirit Sales is an Independent Sales Representative group serving the wholesale needs of retailers in a seven-state area. Specializing in meeting the needs of local independent retailers in the general gift, music, clothing, jewelry, religious, tobacco, fragrance, New Age/ Metaphysical, and other specialty industries.

Spirit Sales feels that helping our retailers find the right products for their store by getting to know the store, its clientele and working cooperatively with the owners and buyers is superior to the “sell-sell-sell” approach used by a majority of the Sales Representatives in the field today.

Spirit Sales strives to provide its customers with the best possible products, the most comprehensive information on all the lines we represent, and to provide the most frank, honest, and informed opinions possible.

Spirit Sales mission is to be more than just a sales representative, we strive to be the retailers' most trusted resource.

“The Right Products for The Right Stores”

-Our Maxim

Spirit Sales Ltd Under The Same Ownership Since 1981

Over 40 Years Of Experience In Helping Retailers Get The Quality Products They Need

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Sales Representatives Since 1992

Incorporated 1981

Order Online at: WWW.SPIRITSALES.COM



800-774-0301



773-774-0301



Orders@spiritsales.com

3D Toy Store † (rep since 2024): Where Imagination Takes Shape! The hottest craze is 3D printed toys. All are articulated and posable. Made with ECO plastics at a high resolution for durability. Multiple sizes available in themes such as zoo, dinos, and dragons as well as Christmas and Halloween. Pocket Pets in multiple sizes, including minis. Storage eggs in a variety of styles and sizes available, perfect to house your personal favorites. Fidget toys and displays available.

Animals Forever © (rep since 2023): Beautiful, customizable, animal themed snow globes. Available in three sizes with multiple animal themes displayed in their natural setting. Get your name out there on these high-quality keep sakes. Perfect for zoos, attractions, and souvenir shops.

Arts of Ecuador (rep since 2022): Sustainably sourced, eco-friendly, hand-crafted products for adults and children. Animal and fish hats for infants through adults. Fabric and leather coin purses and all leather travel bags. Tagua keychains. Supporting the artisans of Ecuador by bringing their products to millions who have never been to Ecuador.

Atlanta Candles & Incense (rep since 2015): Supplier of 7 day, 50 hour and 14 day glass jar candles. Incense, herbs, sage, sage blends, and other assorted new age related items.

Australian Natural Soap (rep since 2021): Wavertree and London Luxury Soaps are made by the largest Australian artisan soap maker and distributed in the U.S. Their quality is a testament to the care taken in their soap-making process resulting in luxurious, refreshing soaps.

Bāsancord (rep since 2023): Everything you could need to power your electronic devices. 6 and 10 foot charging cords in a wide variety of fashion colors. Wall and car chargers as well. Lifetime warranty on cords.

BellaVision (rep since 2021): Summertime outdoor products. Assortments of sunglasses with displays are available. Sunblock, insect repellent, and suntan lotion. Beach themed magnets and keychains.

Benjamin International (rep since 2001): Recycled canvas bags - Fashion Accessories - Giftware - Candles - Scented Products - Incense - New Age Items - Novelty Items - Toys - Dream Catchers - Bags - Clothing - Trendy Items - Much more.

Bentley Seed Company (rep since 2025): Family-owned and committed to providing fresh, untreated, non-GMO seeds. Seed packet cards with envelope for that special sentiment. Bentley offers specialty displays for gift and garden shops alike. Special occasion displays include, Love, Thank You, Florist, Bee, Pollinator, Birthday, Mother's Day, and more!

Blaze International (rep since 2016): Mara mugs, mug trees, dinnerware & accessory lines of fine stoneware.

California Creations (rep since 2024): Toys for those that are kids and those that are kids at heart. Puzzle cubes, wind-up toys, Fling Wing, and Evel Knievel stunt cycles. Beautifully packaged and displayed.

Cedar Crate Market † © (rep since 2023): Woman owned and family operated creating fun and sassy, candles, gifts and lifestyle goods. Handmade in the USA, with humor and love, created to fit any décor. Celebrate life's important moments, big and small, with classic designs. Specializing in hand-poured, small batch, candles that smell amazing. Eco-friendly, 100% soy wax and cotton wicks for a superior eco-friendly burn. Quality products that will last.

Crystal Journey Candles † (rep since 2009): Reiki Charged Pillar Candles - Votives - Large Pillars with and without meanings.

Crystal Peddler (rep since 1999): Hanging Crystals - Candles - Sage - Sage Blends - Incense - Statues - Feng Shui items - Tumbled Stone Items - Other New Age items.

Delighted Home (rep since 2025): LED candles with a twist. Battery operated with styles for indoor and outdoor use. Some coated with real wax in a variety of sizes, colors, textures, and designs to match any décor. Realistic glow and flame movement with easy on-and-off and timer option. LED bulbs never need replacing. Outdoor décor and children's books perfect for gift-giving.

Deva Designs † (rep since 2017): New Age style pewter pocket items, pewter jewelry, and pendulums.

Dipper (rep since 1996): Bulk 11", 19" and 1" and 2" cones as well as packaged 11" sticks & 1" cones.

Earth Angel (rep since 2024): Bracelets, necklaces, and mugs to thank and celebrate all the angels in our lives. Made with care and attention to detail. Displayed on a card with an inspiring, original verse. Jewelry comes with a box and care card when purchased as a package. Free modular, stackable, floor and countertop displays available. All cadmium, nickel, and lead free. Available in three finishes beautiful finishes.

Faeve (rep since 2024): Faeve is a female-owned and operated business using Functional Aromatherapy® in creating all-natural products. She is a registered aromatherapist and certified Herbalist. Better for you, safer for you, with scientifically-proven results creating balance and healing support. Their line includes topical products, teas, and essential oils made with all organic, plant-based ingredients.

Foot Clothes (rep since 2022): Fun, quirky, socks in three lengths and many styles, all by independent artists. Made with 85% combed cotton as well as the highest definition stitch at 200N. Double-padded heel and toe. Whether it's gothic, vintage, retro or nerdy these novelty socks are affordable and giftable.

Goodie Two Sleeves (rep since 2019): Large selection of licensed and novelty t-shirts.

Galleyware © (rep since 2023): Kitchen and home goods emblazoned with your state, city, region. Melamine trays, pint glasses, and stainless tumblers with your destination in mind. Swedish towels in destination, themed, seasonal, and whimsical designs.

Happy Life Productions (rep since 1994): Regular and tie-dye t-shirts with beautiful artistic designs. Hippie and Grateful Dead designs available.

Holy Land Wood & Stone (rep since 2023): High-quality, handmade wood and stone products from the Holy Land. Stone crosses from Jerusalem, olive wood crosses, and rosaries from Bethlehem. Resin crosses from the U.S. Stone plaques and prayer cards as well. Whether a gift for a loved one or a remembrance for yourself, the unique, handmade goods will provide peace and comfort.

Indigo (rep since 2024): A wide variety of sterling silver jewelry. Studs, wires, pendants, and rings. Semi-precious stones, minerals, crystals, and shells adorn many of their styles. All pendants come with a choice of chain, leather, or rubber cord.

Inner Traditions (rep since 2000): Books - Health - Self Help - Yoga - New Age as well as oracle and tarot decks.

Jillson & Roberts (rep since 2025): Creating a circle of environmental partnership with a wide variety of high quality gift wraps and accessories. Eco-friendly paper, inks, and printing. Heavy-weight roll wrap, bottle totes and many sizes and varieties of gift bags. Tissues and double-sided paper are among their beautiful options. Ribbons, bows, and stickers for all variety of packaging needs. Custom gift wrap and display programs available.

Kathmandu Imports (rep since 2011): A wide selection of clothing, bags, and accessories promoting fair trade ethics. Statuary, and jewelry crafted by artisans. Prayer flags, prayer malas, and bells as well as incense to round out your spiritual practice.

Little Critterz © (rep since 2018): Hand-painted miniature porcelain animals, birds, reptiles, fantasy and more. Stock and custom patches, pins, and ornaments as well as other animal related items. Patches, pins, and floaty pens also available.

Makes Good Scents © (rep since 2009): Packaged incense sticks and cones. Roll-on oils, incense mists, and backflow incense cones. All made with essential oil blends.

Memory Threads © (rep since 2023): Eco-friendly, U.S. made, 100% bio-degradable cotton apparel. Silk-screened customizable designs. Name drops available. Add you logo or an individual design to promote your brand. Short sleeve, long sleeve, and hoodies with vintage fades and specialty dyes. Puft lettering, metallics/foils, and color pop. So many colors, styles, and options to satisfy all your customer's needs.

Morris Magnets † © (rep since 2014-2019 • 2023): Magnets, keychains, coasters, frames and ornaments available in high-quality, traditional acrylic or eco-friendly wood, as well as eco-friendly wood stickers in a wide variety of themes: animals, lifestyle, states, holiday and sports, just to name a few. Customization and displays available.

Muddy River Conjure (rep since 2024): A family-owned, multi-generational company offering a wide array of products for the magically-minded. Spell kits, bottle spells, waters, washes, and anointing oils. Altar items and magical gifts. Teas. Pillars, intention, tealights, and molded candles.

Nature's Artifacts (rep since 2013-2017• 2023): Fair trade, environmental, and social responsibility, charitable support, ethical sourcing, and sustainability define this company's approach. Working with reputable vendors and artisans who share their vision, they offer a divine range of crystals from around the globe, at the most competitive prices.

Nirvana (rep since 1999): A very large selection of pewter, bronze, and sterling jewelry.

Northern Icons (rep since 2025): Beanies, gloves, gaiters, and more. Created to celebrate nature and the great outdoors, these products offer ultra-soft, high stretch, breathable fabrics in a wide variety of designs. Name-drop and customization available.

Peter Grimm (rep since 2023): Innovators and originators in the industry from the beginning starting with the creation of the Authentic California Lifeguard Hat. Popular worldwide, every hat they make is an original, designed in San Diego. For those who recognize craftsmanship, style, quality, and value.

Pichincha (rep since 2020): Artisan-made crafts and handmade jewelry, and smoking accessories from Ecuador.

Prabhujis Gifts (rep since 2009): Custom blended masala incense, resin, and attar oils. Palo Santo, natural soaps, resin incense sticks, sage, meditation items.

Ramatex (rep since 2025): An international corporation with an eco-friendly focus. Environmentally friendly, 100% recycled cotton Guatemalan-style bajas, Northwood-designed blankets, bags, hats, backpacks, hacky sacks, sherpa, and winter Exceptional products at competitive prices. Also available with licensed rock designs.

Recherch'e Organics † (rep since 2025): A diverse like of hand-crafted, artisan made skin care products for women and men. Facial care, body care, accessories, and sets. L'AMBIANCE 100% all-natural soy candles in beautiful copper-lined black-matte jars round out this high quality line.

Red Wheel / Weiser Books (rep since 2012): Books - inspiration, health, self-help, humor, meditation, spiritual, recovery.

Rocky Mountain Stickers † © (rep since 2021): Custom and namedrop vinyl stickers available in many categories.

SJT Enterprises † © (rep since 2014-2019 • 2021): Wooden signs, stone coasters, and magnets. Themes include pets, Advice from Nature, Dean Russo's artwork, chalk artwork, celebrity images by Haiyan, humor, year in history, and so much more.

Signs 4 Fun † © (rep since 2017): Aluminum embossed (most) outdoor signs. Parody wallet ID cards.

Stephanie Imports (rep since 2023): An incredible selection of home decor and giftware. Flasks, bar, and wine accessories, cigarette cases, cufflinks, tie clips, clocks, keychains, clutches, men's pocket accessories, and women's purse accessories. Many items are engravable or can be personalized with vinyl.

Sun's Eye (rep since 1999): Quality fragrance, essential and specialty oils, room sprays, aroma locket necklaces, incense.

Takobia (rep since 2024): Jewelry created from a variety of alloys, electroplated in gold or silver, and e-coated so they never require polishing or cleaning. Beautiful and stylish designs. Modern, nature, and classic themes. All are lead, nickel, and cadmium-free.

Tehva (rep since 2024): Handcrafted body care for people and pets. High-quality shampoo and conditioner bars, soap and lotion bars. Baby and pet products. Balms, shower steamers, facial and shave products. All products are vegan, gluten-free, non-GMO, and free of toxins. Eco-friendly packaging.

The Crystal Garden (rep since 2024): Offering a wide array of conscious living products, they are well-known for their award-winning Aroma-Energetic sprays and mists. Compounded by an aromatherapist from the highest quality, medical-grade essential oils, these sought after blends are created with positive thought and intention. They also offer a large selection of sparkling gemstones and crystals, aromatherapy, New Age books, candles, wind chimes, angels, chakra banners, and unique gifts.

The Inspiration Haven (rep since 2024): Dedicated to handcrafting collections of items that spark creativity and motivate your daily life. From gift boxes to positivity-based graphic tees, their selections are designed to transform your everyday routines into moments of inspiration and wonder.

The Grandparent Gift Co. (rep since 2018): For more than just grandparents. Inspirational gifts for children, family, and pet owners. Whether you call your grandma, nana, gigi, or mimi, there's a gift for them. Celebrate life with memorials, graduation, birthday, baby's first, and wedding/anniversary among others. Brag books, ornaments, frames, and more. Beautiful and elegant handmade glass crosses for family, occasions, memorials, new baby and more.

The Wilusz Way † © (rep since 2024): A family-owned company offering high-quality, beautiful layered wood décor in a wide variety of styles and themes. These wood pieces are multilayer design in design wall art. The perfect gift or keepsake.

To Market To Market † © (rep since 2023): One of the largest distributors of gluten-free spreads, spices, herbs, appetizers, and so much more. Providing blends that have no MSG, preservatives, extenders, or fillers. Great, eye-catching packaging. Easy, economical, and most of all – delicious!

Touchstone Distributing † © (rep since 1996-2011 • 2019): Porcelain jewelry of Celtic, Pathfinders (animals), Patron Saints, Zodiac and others.

U.S. Games (rep since 1994-2007 • 2016): Cards games of all types. Tarot, oracles, wizard, author series, presidents, and many specialty card games.

Uncommon Flame † © (rep since 2024): Pure soy delight, wrapped just right. Offering an extensive collection of uniquely full color designed, 100%-soy, jar candles. Everything from the wick, soy wax, jar, lid, and label are all sourced in the U.S.A., and are tailored to your preferences. Whether you're passionate about cats, love fun quotes, or seek a scent that suits your style, they've got the candle for you

Stay up to date with our online line list.



Our Team

Ace Monroe (Owner)	Northern Illinois, Indiana, Wisconsin
Jackie Bueg (Senior Associate)	Missouri, Southern Illinois
Dan Deverick (Sales Associate)	Chicagoland Area, Northwestern Indiana, Southeastern Wisconsin
Brenda Carney (Sales Associate)	Iowa, Nebraska
Annette Bailey (Sales Associate)	Kansas, Western Missouri
Lisa Monroe (Owner)	Office operations



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